

2. John Woolman's Christian Conscience Impels Him to Leave Retailing, 1756

Until this year, 1756, I continued to retail goods, besides following my trade as a tailor; about which time I grew uneasy on account of my business growing too cumbersome. I had begun with selling trimmings for garments, and from thence proceeded to sell cloths and linens; and at length, having got a considerable shop of goods, my trade increased every year, and the way to large business appeared open, but I felt a stop in my mind.

Through the mercies of the Almighty, I had, in a good degree, learned to be content with a plain way of living. I had but a small family; and, on serious consideration, believed truth did not require me to engage much in cumbering affairs. It had been my general practice to buy and sell things really useful. Things that served chiefly to please the vain mind in people, I was not easy to trade in; seldom did it; and whenever I did I found it weaken me as a Christian.

The increase of business became my burden; for though my natural inclination was toward merchandise, yet I believed truth required me to live more free from outward cumbers; and there was now a strife in my mind between the two. In this exercise my prayers were put up to the Lord, who graciously heard me, and gave me a heart resigned to his holy will. Then I lessened my outward business, and, as I had opportunity, told my customers of my intentions, that they might consider what shop to turn to; and in a while I wholly laid down merchandise, and followed my trade as a tailor by myself, having no apprentice. I also had a nursery of apple-trees, in which I employed some of my time in hoeing, grafting, trimming, and inoculating. In merchandise it is the custom where I lived to sell chiefly on credit, and poor people often get in debt; when payment is expected, not having wherewith to pay, their creditors often sue for it at law. Having frequently observed occurrences of this kind, I found it good for me to advise poor people to take such goods as were most useful, and not costly.

In the time of trading I had an opportunity of seeing that the too liberal use of spirituous liquors and the custom of wearing too costly apparel led some people into great inconveniences; and that these two things appear to be often connected

with each other. By not attending to that use of things which is consistent with universal righteousness, there is an increase of labor which extends beyond what our Heavenly Father intends for us. And by great labor, and often by much sweating, there is even among such as are not drunkards a craving of liquors to revive the spirits; that partly by the luxurious drinking of some, and partly by the drinking of others (led to it through immoderate labor), very great quantities of rum are every year expended in our colonies; the greater part of which we should have no need of, did we steadily attend to pure wisdom.

When men take pleasure in feeling their minds elevated with strong drink, and so indulge their appetite as to disorder their understandings, neglect their duty as members of a family or civil society, and cast off all regard to religion, their case is much to be pitied. And where those whose lives are for the most part regular, and whose examples have a strong influence on the minds of others, adhere to some customs which powerfully draw to the use of more strong liquor than pure wisdom allows, it hinders the spreading of the spirit of meekness, and strengthens the hands of the more excessive drinkers. This is a case to be lamented.

Every degree of luxury hath some connection with evil; and if those who profess to be disciples of Christ, and are looked upon as leaders of the people, have that mind in them which was also in Christ, and so stand separate from every wrong way, it is a means of help to the weaker. As I have sometimes been much spent in the heat and have taken spirits to revive me, I have found by experience, that in such circumstances the mind is not so calm, nor so fitly disposed for Divine meditation, as when all such extremes are avoided. I have felt an increasing care to attend to that Holy Spirit which sets right bounds to our desires, and leads those who faithfully follow it to apply all the gifts of Divine Providence to the purposes for which they were intended. Did those who have the care of great estates attend with singleness of heart to this heavenly Instructor, which so opens and enlarges the mind as to cause men to love their neighbors as themselves, they would have wisdom given them to manage their concerns, without employing some people in providing the luxuries of life, or others in laboring too hard; but for want of steadily regarding this principle of Divine love, a selfish spirit takes place in the minds of people, which is attended with darkness and manifold confusions in the world.

Though trading in things useful is an honest employ, yet through the great number of superfluities which are bought and sold, and through the corruption of the times, they who apply to merchandise for a living have great need to be well experienced in that precept which the Prophet Jeremiah laid down for his scribe: "Seekest thou great things for thyself? seek them not."